

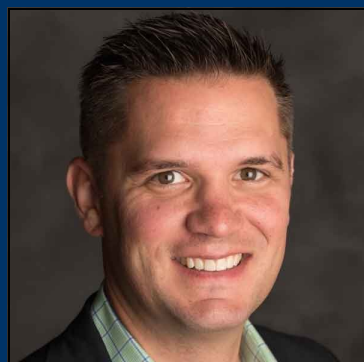


# NAIFA-Florida's Financial Advisors Sales Symposium & Annual Conference



The Reunion Resort  
Orlando • July 19-20, 2018

- Sales Ideas!
- Industry News!
- Legislative Update!
- Continuing Education!
- Inspiration!
- Networking!



## KEYNOTE SPEAKER

**Robb Zbierski—Trainer/Coach**

Robb helps advisors develop professional skills and positive mind sets! He guides others to become more effective in what they do while enjoying every minute of doing it. Because when you can more effectively accomplish the things you feel like you NEED to do, it lets you have way more fun when it comes time to doing the things you WANT to do!



**Branden Schiralli,**  
CLTC  
MDRT TOT



**Cheryl Canzanella,**  
LUTCF  
Motivation



**Diane Boyle**  
NAIFA Senior VP  
of Government  
Relations



**Tim Meenan**  
NAIFA-Florida  
Lobbyist



**Keith Gillies,**  
CFP, MBA  
NAIFA President

**Register at [www.naifa-florida.org](http://www.naifa-florida.org)**

# \* The Reunion Resort \*



**only \$159 per night  
2 or 3 bedroom villas**

The Reunion will wow you with an unmatched ability for bringing your friends and family together. Spend the day splashing around the water park, or rent a bike. After you have finished dining, catch the daily Disney® fireworks display from the pool deck.



**Make it a Vacation!!!**

## Schedule

### July 19, 2018 - Annual Conference

#### Morning:

- General Session (Keith Gillies, Diane Boyle)
- Exhibit Hall
- CE Breakouts
- Awards Luncheon

#### Afternoon:

- Legislative Update (Tim Meenan)
- NAIFA-FL Committee Meetings
- Delegate Assembly and Annual Meeting
- Conference Grand Prize Drawing
- President's Reception, Banquet and Dancing

### July 20, 2018 - Financial Advisors Sales Symposium

#### Morning:

- General Session (Robb Zbierski, Cheryl Canzanella)
- Exhibit Hall
- CE Breakouts
- Lunch with Exhibitors

#### Afternoon:

- General Session (Branden Schiralli)
- Breakout Sessions
- Exhibitor Door Prizes
- Closing Reception

**\$299 Full Registration/One Day Passes Available**  
Registration at [www.naifa-florida.org](http://www.naifa-florida.org)

Sponsored  
By:



# ATTENDEE INFORMATION

Sales Symposium & Annual Conference  
July 19-20, 2018  
Orlando, FL



Register online at [www.naifa-florida.org](http://www.naifa-florida.org) or mail this form to PO Box 14365, Tallahassee, FL 32317

Name  Company

Address  City/St/Zip

Cell Phone  E-mail

First Name for Badge  Designations for Badge

Full Registration	Early Bird Ends 6/30	Standard 7/1-7/12
Member	<input type="checkbox"/> \$299	<input type="checkbox"/> \$369
Non-Member	<input type="checkbox"/> \$399	<input type="checkbox"/> \$469

Special Registration	
Past State President	<input type="checkbox"/> \$199
YAT Member	<input type="checkbox"/> \$249
Local Association Executive	<input type="checkbox"/> \$199
Citizen's Workshop ONLY (Thursday) ***	<input type="checkbox"/> \$39
5-Hour Law/Ethics CE ONLY (Saturday) ****	<input type="checkbox"/> \$39

Day Pass Registration	Member	Non-Member
Thursday Pass**	<input type="checkbox"/> \$199	<input type="checkbox"/> \$239
Friday Pass* (for \$99 group rate see 'Special Notes')	<input type="checkbox"/> \$119	<input type="checkbox"/> \$149

**Spouse/Guest (non-member, non-licensed)**

Guest Pass  \$149

Name for Badge:

Extra Tickets	
Awards Luncheon (Thursday) ***	<input type="checkbox"/> \$50 x _____ = \$ _____
President's Reception and Banquet (Thursday)	<input type="checkbox"/> \$85 x _____ = \$ _____

**Payment Method**

Total to be charged \$  Check Enclosed— Made payable to NAIFA-FL

Please charge to:  Visa  Master Card  AMEX— will be charged online through the NAIFA-FL PayPal account

Card #  -  -  -  Exp.  /  CVV Code

Signature

~~~~~ Mail to NAIFA-Florida, PO Box 14365, Tallahassee, FL 32317 ~~~~~

**CANCELLATION POLICY:** Full refund less a \$25.00 processing fee. We are sorry but no refunds after June 15, 2017 - no exceptions. Once we guarantee our room block and meals we must pay the hotel for them.

### ADDITIONAL WORKSHOPS

**Thursday, July 19- Citizens Workshop\*\*\***

Will you attend?  Yes  No

**Saturday, July 21- 5-Hour Law & Ethics Update for Life & Health Advisors\*\*\*\***

Will you attend?  Yes  No

### HOTEL INFORMATION

The Reunion  
7593 Gathering Drive  
Kissimmee, Florida 34747

The Reunion is our host hotel. The Reunion features two or three bedroom villas that will be offered at **\$159 (plus tax and resort fee)** per night. Resort fees include self and valet parking, high-speed internet, guest shuttle service, in-room coffee and access to the fitness center.

When making your reservation, please specify if you would like a two or three bedroom villa. The group rate will be valid for three days prior and three days after our event (based on availability) if you would like to extend your stay.

Do not delay making your room reservations; we expect our room block to sell out very quickly. All reservations must be made prior to June 30, 2018.

**Reservations: (877) 778-2243**  
**Rate Code: "NAIFA"**

### SPECIAL NOTES

- \* \$99 Group Rate for Agencies – contact Tom Ashley ([tom.ashley@naifa-florida.org](mailto:tom.ashley@naifa-florida.org))
- \*\* Includes Awards Luncheon. Does not include Presidents Banquet
- \*\*\* Included with Registration or Day Pass
- \*\*\*\* Included with Registration

If we can assist with special accommodations, please call 850-422-1701 or email [admin@naifa-florida.org](mailto:admin@naifa-florida.org).



Questions? Please call 850-422-1701 or email [admin@naifa-florida.org](mailto:admin@naifa-florida.org).



**NAIFA-Florida**  
**PO Box 14365**  
**Tallahassee, FL 32317**

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Tallahassee FL  
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& Annual Conference**  
**Orlando • July 19-20**



**Reunion**



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- . Inspiration!**
- . Industry News!**
- . Continuing Education!**
- . Networking!**
- . Condo Villas- \$159/night**

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